



GOTTESMAN COMPANY

United States, Canada & Europe

America's International Network of M&A Business Brokers SM

Established 1985

SUPPORT SERVICES & BENEFITS

For Our Brokers

- Membership in Gottco Network of M&A Business Brokers
- Gottesman Buyer Matrix - 5,000 companies owned by 1000 Registered buyers
National Coverage. Excel spread sheet Sortable by SIC, Description, Location, Size, Equity Group Portfolios etc.
- "Lead-In Buyer" assistance to sign up Sellers
- Super Searches to find Sellers for specific Buyers
- Gottco VideoIntro ServiceSM
(via Gottco corporate membership)
- Access to Pitchbook, Hoovers and other Buyer Sources "PEG" information (via Research Department)
- Advertising your Sellers and Buyers Via Gottco Reports to Buyers and OBs; Media insertions; Gottco & Various M&A Websites
- Gottco Public Website - featuring Gottco and OB Listings
- Members-Only Website
Access to Gottesman Buyer Matrix; Seller list with Status; Other information
- Ongoing Reviews and Tutorials
- FindersClub – to build your own personal Lead network
- M&A "Best Practices" Manuals - sent to new colleagues
- Buyer & Seller Research
- Buyer & Seller Leads (both call-ins & research originated)
- Your Personal Gottco Email Address
- Business Cards
- Promotional Material
- Legal Support for possible collection and other problems
- International and Regional Teleconferences – monthly/weekly
- Editing Support for Profiles and Executive Summaries
- Pre-approved Travel Expenses - Refunded on closing
- QwikSearches to find Buyers to match your Sellers
- Agreement Forms (Buyers, Sellers, OBs)
- Gottco is Rated "A+" by the Better Business Bureau
- 1200 plus Registered Cooperating Intermediary firms (Domestic & International) – known as "OBs"
- No Overnight travel requirements
- Access to Top Management
- 120 Seller Listings (Direct & Cooperating Intermediaries)
- 100 + Colleagues USA & worldwide
- Duality-Fee Opportunities
(Buy-Side and Sell Side Commissions)
- Major Commission Opportunities
- M&A Seller Prospects
(from \$2 Million to \$500 Million in sales)
- Independent Contractor Status (1099)
- Protected Accounts –
Both Sellers and Buyers
- Gottesman Reports sent to Seller & Buyer Prospects
- 1000 Registered Buyers
Equity Groups and Industry Buyers
- 34 year History – Established 1985
- Regional Managers for Administrative Assistance
- Office Personnel for Administrative and Research support
- M&A "Best Practices" Webinar
- Others as Needed

5/1/18

"A Nationwide Firm with a Local Presence"

BETTER BUSINESS BUREAU IBBA/M&A SOURCE ASSOCIATION FOR CORPORATE GROWTH

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