



Acquisition Opportunity

Utility & Charter Helicopter Service



Business Description:

This is a family-owned utility and charter helicopter company specializing in 135 air charter, precision lift/external load operations, powerline construction and maintenance, fire-fighting, as well as aerial-spraying and mulching work throughout the Western United States. It is 80% Powerline service and 20% External Lift.

Distribution:

They serve the Pacific Northwest and Western US. There exists several opportunities for growth to significantly raise revenue and profits. These would include penetrating new and existing markets because of reputation. There is a high barrier to entry in this industry.

Operational Strengths:

Their professionalism, dedication to customer service, unmatched availability, quality equipment, maintenance and safety programs combined with their service record makes them an unparalleled provider.

The Transaction:

The Owner's will stay on for a transition period while the Management Team would like to stay on.

Financial Summary				
(000's)	2016 Est by Seller	2015	2014	2013
Revenue	\$1,900	\$2,148	\$2,444	\$1,829
Adjusted EBITDA	\$500	\$511	\$588	\$555

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Pacific Northwest	Compiled	Yes	9	4522

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