Acquisition Opportunity

MARBLE AND GRANITE INTERIORS FABRICATORS AND INSTALLERS TO THE TRADE



<u>Business Description:</u> The stone and tile company manufacturer installs custom fabrication, design, and installation of kitchens, bathrooms, natural stone countertops, kitchen and bathroom fixtures, outdoor kitchens, shower enclosures, and kitchen cabinets.

The company owns the Fabrication plant and is a key driver to bypass competition from other stone and tile manufacturing companies.

The benefit of having both the showroom and fabrication facility in one place is the Company's key driver of success to provide individual clients with specific materials, custom fabrication of stone and rapid installation for each individual project.

<u>Customers:</u> The long-term recurring customers consist of builders, kitchen companies, designers and architects.

<u>Operational Strengths:</u> The fabrication plant building is located next to the showroom and is owned by the majority shareholders.

<u>The Transaction:</u> The current employees are willing to stay with the new owner as management will assist with a smooth transition.

Financial Summary						
	2017 Est by Seller	<u>2016</u>	<u>2015</u>			
Revenue	1,700	1,500	2,000			
Adjusted EBITDA	250	234	200			

Other Highlights					
Location	Financials	Management Team in Place	Years in Business	SIC Classification	
Northeast	Compiled	Yes	20	2399, 1743, 1741	

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