



Acquisition Opportunity

## Communications Related Construction Company

**Business Description:** Leading Construction Company that specializes in cell tower construction projects from design to completion. Privately held, the Company's projects include installation work in the southeast. They offer a complete communications turn-key service for companies such as AT&T, T-Mobile, Verizon Wireless and many more. They install and service the backbone for the wireless network.

**Operational Strengths:** Their construction crews can enter raw land, grade and install the roadway, pour the base, erect the tower, run all cable lines, mount the antennas, pour foundations for the base communications buildings, erect the building, install guard fencing, and place the unit in service.

From what started as specializing in one specific aspect of this type of work developed into a one-stop-shop completing any project from design to completion. Their expertise and specialized manpower also provide additional services which include maintenance, antenna changes, cable update and repair, and many other numerous services required by the communications industry. Today the communications sector of the Company represents more than one-half of its total construction revenues and continues to grow nicely.



**The Transaction:** The principals are actively seeking a partner. Current owners will continue to work with the new partner to expand their services and expertise throughout the southeast.

Financial Summary (000) (9/30)				
	2017 (proj. by Seller)	2016	2015	2014
Revenue	\$ 10,100	\$ 8,000	\$ 9,289	\$ 9,601
Adjusted EBITDA	1,161	890	578	1,041

Other Highlights				
Location	Financials	Management Team	Years in Business	SIC Classification
Southeast	Compilation	yes	26	4813, 162302

**Direct All Inquiries to**

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