



Acquisition Opportunity

FIREARMS MANUFACTURER SUPPLYING U.S. AND CANADIAN NATIONAL CHAINS



Business Description:

Long established, modern, and historic rifle manufacturer that designs in house, as well as manufactures and remanufactures. Has up-to-date Federal Firearms License.

Distribution:

In 2016, began shipping to two major U.S. and Canadian sporting goods retailers, (approximately 250 stores) to distribute the company's products. Target market includes hunters, sportsmen, and collectors who locate weapons via national firearms publications, the company website, and YouTube videos. Ad-hoc revenue from the Department of Homeland Security and the U.S. military.

Operational Strengths:

In-house engineering and design, patented technology, recognized brand name with strong reputation, recognized distribution channels, and skilled employees.

The Transaction:

Seller believes that to take firm to the next level requires greater marketing skills and operating expertise. Owner will remain after the sale for negotiated transition period to ensure smooth exchange of product and customer knowledge. All key employees are expected to stay on after the sale is completed.

Financial Summary				
	2017 Est by Seller	2016	2015	2014
Revenue	\$2.75m	\$2.5m	\$1.64m	\$1.37m
Adjusted EBITDA	22%	20%	10%	6%

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
WEST	COMPILED	YES	20+	3484

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