



Acquisition Opportunity

**Italy**  
**Environmental Monitoring Company**



**Business Description:**

Italian company leader in the environmental monitoring system market. The company design and manufacture instruments, data acquisition loggers and remote measurement and control systems for environmental and industrial applications. Applications: Meteorology, Hydrology, Oceanography, Water Quality, Geology.

**Distribution:**

40% Italy, 60% foreign markets (S. America, Africa, Middle East, Asia). 2 commercial branches in S.America

**Operational Strengths:**

High international reputation, high quality products, top maintenance services. R&D > 6% of turnover  
42 employees, 15 engineers, excellent management. Excellent knowledge of international Public Procurement.

**The Transaction:**

Sale of the majority (over 90%)

<b>Financial Summary (\$ 000)</b>				
	<u>2017 Est by Seller</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
Revenue	7679	7376	6419	6750
Adjusted EBITDA	801	868	347	656

<b>Other Highlights</b>				
<b>Location</b>	<b>Financials</b>	<b>Management Team in Place</b>	<b>Years in Business</b>	<b>SIC Classification</b>
Italy	Compiled	Yes	92	74901

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3/30/17

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