**Acquisition Opportunity** 

# Italy Pharma Contract Research Organization



### **Business Description:**

Profitable, full service Contract Research Organization provider of R&D, Clinical/Observational Trials and Post for distinctive players in the pharmaceutical industry.

#### **Distribution:**

The Company serves customers based in Italy, Europe, Japan and North America with Quality clinical studies (especially Phase I and II), studies are performed in Italy.

## **Operational Strengths:**

Recognized cutting-edge expertise for studies in immunology, gastroenterology, dermatology and ophthalmology, including first in human studies. Access to a broad and reliable domestic network of Physicians, for post-marketing studies. Excellent capability to recruit, motivate and retain talents. Costs lower than European average maintaining high quality.

#### The Transaction:

Sale of 100% of the shares of the Holding company

Financial Summary (\$) 000							
	2016 Est by Seller	<u>2015</u>	<u>2014</u>	<u>2013</u>			
Revenue	6144	4802	5198	4885			
Adjusted EBITDA	1351	1296	561	554			

Other Highlights						
Location	Financials	Management Team in Place	Years in Business	SIC Classification		
Italy	Reviewed	Yes	22	7310		

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