



Acquisition Opportunity

Spain
Major International Beauty Franchise Group



Business Description:

Consisting of 3 companies, making the group the world's leading franchised beauty chain for hands and feet, the only chain specializing in hand and foot care operating in more than 8 countries.

Distribution:

The company currently has more than 120 centres operating in over 8 countries, including –apart from **Spain-Mexico, Brazil, Argentina, Peru, Colombia and Panama**, among others.

The company is undergoing a process of expansion both domestically and internationally with estimates of more than 40 openings per year.

Operational Strengths:

This line of business based on hand and foot beauty, laser and facials treatments, includes **more than 40 services** in its portfolio. The success of this line of business is based on the specialization of services, constant training of staff and innovation of products and services.

The Transaction:

Possible options:

Acquisition of share (shares). Negotiable control rate above 51%

Merger with another company or business group within the **beauty** sector

Merger with another company or business group within the **international franchise** sector

Joint Ventures, national or international, **Injection of capital** by investment group

Financial Summary(\$)			
	<u>2016</u>	<u>2015</u>	<u>2014</u>
Revenue(with royalties)*	1.627.420	1.510.772	1.379.700
Adjusted EBITDA	451.228	476.375	437.455

**Franchise Network Turnover more than \$12.6m*

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Spain & America	No debts	Yes	12	812112

Direct All Inquiries to:

Gottesman Company
Refer to: **S-2890-2 MLJ**
Tel: 212-330-8010 Fax: 646-434-4557
E-mail: office@gottesman-company.com

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Gottesman Company – 200 East 71st Street – New York, NY 10021

www.Gottesman-Company.com

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