



Acquisition Opportunity

Specialized Engineering and Technical Staffing Firm



Business Description

The Company was founded by its current owner in 1983 as a staffing firm specializing in supplying both short term and long term engineering and technical personnel to government agencies and industry. It is organized as a "C" corporation. The company has its administrative headquarters in North Carolina.

Operational Strengths:

- 100% of the business is with "Prime" contractors for the Department of energy who has "prime" contracts with DOE sites and laboratories. Well known in the DOE arena; their years of experience and good customer relations continue to open doors on the Account side of the business.
- Has a FOCI (Foreign Ownership Control & Influence) certification issued by the DOE and the company maintains active "Q". (This is a form of security clearance needed to do business with The Department of Energy).
- 100% contract staffing assignments have ranged from 6 months to 5 years.
- Contractors are currently deployed to clients in Aiken, SC, Richland, WA, Carlsbad, NM, and Upton, NY.
- Business mix is mostly engineering, Technical and IT contractors.

The Transaction:

The owner is of retirement age and willing to receive offers. He is prepared to sell shares or selected assets.

Financial Information:

The company has experienced steady growth throughout the years. Gross Margin/Gross Profit 12.4%-Avg. pay rate is approx. \$63 per hour Top 10 clients = 100% of revenue. Largest client represents 38% of total revenue.

Financial Summary			
	<u>TTM 9/30/15</u>	<u>2014</u>	<u>2013</u>
Revenue	\$11,873,914	\$9,600,000	\$7,100,000
Adjusted EBITDA	\$795,843	\$187,869	\$86,600

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Mid Atlantic	Reviewed	Yes	13	7163

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