



Acquisition Opportunity

**\$14m Light Industrial Staffing Firm**

**Business Description**

Company was founded in 2007 by combining 4 separate LLC's. All 4 owners are mature professionals with extensive staffing experience. One owner is full time and the other 3 are not spending full time. The company is profitable and operates out of 3 branches 2 located in Central Indiana and one in Southern Indiana. Business is 100% Light Industrial.



**Operational Strengths:**

One owner is willing to stay on indefinitely and the other 3 will stay for as long as needed to insure a smooth transition. Excellent staff with key people remaining after sale to continue growth. Top 10 clients represent 100% of revenue. Largest client has had a continuous relationship for over 8 years and represents 62% of revenue. Have many new clients who should provide significant upside in the coming years which will soon bring their largest clients percent of business closer to 50%. Opportunity to open additional branches in nearby areas. Excellent staff with key people remaining after a sale to continue growth. Very well connected to community.

**The Transaction:**

This is a Sub Chapter "S" Corporation ready to sell selected assets.

Financial Information				
	2015	2014	2013	2012
Revenue	\$ 15,032,682	\$13,620,560	\$11,226,799	\$8,338,649
Adjusted EBITDA	\$ 1,270,890	\$ 1,024,633	\$ 706,676	\$ 422,482

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Midwest	Reviewed	Yes	8	7361

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