



Acquisition Opportunity

## STAFFING FIRM

### Business Description:

This is a profitable staffing firm consisting of one office and two Satellites. The company, a Sub "S" Corporation, has been in business servicing the same general market area for over 25 years. This is a solid firm that has operated efficiently by the founding owners all these years. It should grow more rapidly under new ownership willing to devote resources to sales and marketing.



### Operational Strengths:

The Company is being run efficiently and enjoys an excellent reputation for both service and quality. Their staffing clients are composed of 75% light Industrial and 25% office support.

The Company has a loyal staff of long term experienced employees and is poised for continued growth and profitability. There are no marketing employees.

### The Transaction:

The founders, a husband and wife team, relocated to Florida over 5 years ago and have had no operational role since. Company is being run by a manager who is a long time employee. This is obviously a key employee and the company has an employment agreement as well as a non- compete agreement with this person.

The Owner is currently entertaining acquisition offers. Seller has a management team that is expected to remain after a sale. Owner is willing to work with new owner in any way required to insure a smooth transition.

### Financial Information:

Financial Summary			
	<u>TTM</u> <u>9/30/15-10/31/16</u>	<u>2014</u>	<u>2013</u>
<b>Revenue</b>	\$14,960,100	\$12,300,000	\$12,000,000
<b>Adjusted EBITDA</b>	\$1,526,354	\$1,000,500	\$1,000,000

Other Highlights				
<b>Location</b>	<b>Financials</b>	<b>Management Team in Place</b>	<b>Years in Business</b>	<b>SIC Classification</b>
East Coast	Compiled	Yes	25+	7361

**Direct All Inquiries to:**

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