



Acquisition Opportunity

METAL BUILDING SOLUTIONS



Business Description:

The Company is a supplier and installer of Metal Cladding, Sloped Metal Roofing, Steel Deck, Aluminum Plate, and Aluminum Composite, as well as Specialty Panel Systems. The company also fabricates Architectural, Composite, Specialty Panels and Sheet Metal Flashings and Subgirts.

Distribution:

Concentration of customers are in the commercial, industrial, residential, and institutional sectors.

Operational Strengths:

The same owner of the company who started the business built long standing relationships with global suppliers and product developers to provide competitive cladding pricing.

The Transaction:

After a successful run rate the owner wishes to retire. The owner would consider to stay on as a silent partner or provide adequate training for 6 months to 1 year for the transition period.

Financial Summary				
	2016	2015	2014	2013
Revenue	15,482	19,746	15,518	10,572
Adjusted EBITDA	583	1,080	437	821

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Canada	Compiled	Yes	30	1761

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