



Acquisition Opportunity

Manufacturer and Designer of Branded Graphics and Products
Located in the UK

Business Description: Well established specialist manufacturer and designer of branded 2D and 3D graphics and products associated with the Point of Sale and Point of Purchase industries. A long established business, holding the leading position in its respective markets. They are the major supplier of 2D and 3D graphics and products to the vending and beverage equipment markets and has recently launched the manufacture and supply of its own range of specialist housing for the point of sale beverage industry.

Distribution: Cross selling opportunities and international business exist for an aligned purchaser to further expand the business further. The Company has a long standing relationship with a number of global giants (like Coke) but only U.K. engagements only. The owners have long thought that these client relationships could be developed internationally by a larger acquirer with the global footprint to effect such a move. There is opportunity therefore for such a purchaser to grow the business internationally, off a well-established UK base.

Operational Strengths: The Company has an enviable customer base, consisting of some of the leading corporations, associated with the sector. The Company has developed proprietary software which provides customers with comprehensive management information including: order process, status and audit traceability. The Company operates extensive inventory management and distribution services for a number of its major customers, providing an end to end solution.

The Transaction: The current owners wish to retire; 100 % of the stock of the business is being offered, cash and debt free. The owners are amenable to remaining with the business for a reasonable period, post-sale, to facilitate a smooth hand-over for its new owners.



Financials (\$000s) US dollars				
	2016 est.	2015	2014	2013
Revenue	\$9,300	\$9,214	\$7,397	\$5,474
Adjusted EBITDA	2,900	2,477	1,722	1,031

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
UK	Audited	Yes	29	7389, 7336

Direct All Inquiries to:
Gottesman Company
Refer to: S-2525-4 AHO
Tel: 212-330-8010 Fax: 646-434-4557
E-mail: office@gottesman-company.com

R 6/13/16

Gottesman Company – 200 East 71st Street – New York, NY 10021

www.Gottesman-Company.com

This document is the sole property of Gottesman Company. It is unlawful to reproduce or distribute without express written consent of Gottesman Company. This document contains proprietary information. Gottesman Company makes no warranty or representation in connection with the information provided herein. Gottesman Company is an M&A Business Broker, whose mission is to locate opportunities and introduce participants.