



Acquisition Opportunity

Military Contract Manufacturer

Business Description: The company was formed in 2006 as a corporation and is managed by a team of professional managers. The company is a force protection product developer and manufacturer, specializing in equipment and accessories for military vehicles and personnel. Rapid design and prototyping to support the U. S. Military has been the hallmark. They specialize in developing and manufacturing components and accessories for military vehicles and crewmembers, with emphasis in force protection and improving the operational effectiveness of the warfighter through practical design and manufacture of military grade textile goods such as: gunner accessory packages, soft armor solutions for vehicle interiors, platforms, seating and restraints with DSS Facility Clearance and capable of handling projects requiring various levels of security. The company is an SBA certified 8(a), Native American Woman-Owned Small



Distribution: They specialize in developing and manufacturing components and accessories for military vehicles and crewmembers, with emphasis in force protection and improving the operational effectiveness of the warfighter through practical design and manufacture of military grade textile goods such as: gunner accessory packages, soft armor solutions for vehicle interiors, platforms, seating and restraints with DSS Facility Clearance and capable of handling projects requiring various levels of security. The buildings are on ~10.5 acres attached to ~109 unimproved acres.

Operational Strengths: . Company engineers and designers have extensive experience in the automotive, military, and custom armor fields that empower our customers across the globe. A commercial market for the same line of products is developing with growth opportunities for the future. The company provides program management services support to various military agencies, providing experienced program managers, acquisition management subject matter experts, information security engineering and general administrative support. Administration and Manufacturing are in two buildings, ~49,700 sq ft.

Who should buy this company? Individual, competitor, Private Equity, synergistic Roll-up, Cost synergies, cross-selling, customer sharing, market/customer expansion/penetration.

The Transaction: . This company represents a solid roll-up platform or addition to a larger enterprise that wants to expand. Profit generating synergies are available through expense consolidation, customer sharing and cross selling, expansion of market share and penetration.: The dip in 2016 financials is an anomaly, due to governmental delays in re-organizing the military purchasing program and the use of "prime contractors" for purchases versus buying directly from the company. The patents are strong and the market appears to be strong and growing in the foreseeable future.

Financial Summary: The dip in 2016 financials is an anomaly due to governmental delays in re-organizing the military purchasing program and the use of "prime contractors" for purchases versus buying directly from the company. The patents are strong and the market appears to be strong and growing in the foreseeable future.

Financial Summary				
	<u>2016 Est by Seller</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Revenue	7.5	11.9	12.7	9.9
Adjusted EBITDA	1.4	3.3	1.9	652k

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
South Central	Compiled	Yes	11	3999

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