



Acquisition Opportunity

**Distributor of Electronic Image Scanning Systems for
Veterinary and Geological Industry**



Business Description: The Company sells and services new, used and custom remanufactured CT, PET and MRI scanners into the petro-geological, veterinary, and research facility markets. It also provides complete resources to train clients on full system integration and has developed accessory equipment that has facilitated unique imaging applications in the veterinary and core analysis space.

Distribution: The Company distributes internationally

Operational Strengths: The Company has positioned itself with leading edge technologies and unique distribution channels and is now poised to take advantage of this positioning. The Company has an experienced management team that has been with the Company for an average of 11 years. Management has focused on building market share in the veterinary, petro-geological, research facilities, and industrial imaging application markets. This diversification affords them lower sector risk in the business.

The Transaction: Management is looking for a strategic or financial buyer/partner to assist in getting to the next level. The Company believes that there are significant growth opportunities in the market, including: expanding sales of new robotic equipment and PET imaging systems; the introduction of new imaging systems specific for large animal and small animal applications; the expansion of its veterinary distribution capacity; expanding the leasing business, which has been a small, but high margin; taking advantage of the strong international demand for used image scanning equipment; and finally, the expansion of its service business.

Financial Summary			
	2016 Est by Seller	2015	2014
Revenue	10,791	7,267	8,419
Adjusted EBITDA	1,752	595	959

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Midwest	Reviewed	Yes	15	3826,3841,3559,8711,1382

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