Acquisition Opportunity

Distributor of Independent Feature Films

Business Description:

The Company was founded 30 years ago by the current owner and its core team has been in place for 20+ years. Revenues stem from sale of rights (DVD sales and digital rights, etc.) and distribution agreements on catalog titles and other rights (sequels or remakes, etc.) Media assets owned by the Company include feature films, film scripts, and film remake rights. Its library includes approximately 150 titles. The Company has been a presence in the global marketplace for 30 years and has been structured as a low overhead boutique that offers the requisite ancillary services to promote its stable of films

Distribution:

International

Operational Strengths:

A projection of future revenue and costs was undertaken by an independent firm and resulted in an appraised value of $5 million The majority of titles are recent acquisitions with distribution agreements not due to expire for several years

The Transaction:

The Company is seeking either a capital infusion of $2.5 million for which it would offer a substantial equity stake in the Company or would be open to an outright sale of the business for an agreed upon amount.

Financial Summary			
	2016 Est by Seller	2015	2014
Revenue	$2,300,000	$1,408,000	$1,000,003
Adjusted EBITDA	$440,000	$328,275	$263,479

Other Highlights				
Location	**Financials**	**Management Team in Place**	**Years in Business**	**SIC Classification**
West Coast	Reviewed	yes	30	515120

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