



Acquisition Opportunity  
**Manufacturer & Supplier of Drilling Supplies, Equipment and Engineering Services**



**Business Description:**

The Company provides oilfield services, drilling products and customized threading and slotting across many sectors. Our client is offering a conglomerate that consists of two entities, one which focuses on drilling services and the other company on pipe manufacturing. The company has been in operation over 20 years. The business benefits from location, price, and technical support with the product, distributorship relationships and its overall technical superiority.

**Distribution:**

Western USA and Hawaii

**Operational Strengths:**

Revenue: \$12.7 million; EBITDA: \$1.5 million. National Presence; Headquartered in Western US. Diverse drilling markets allows for recession proof business operations. Large supply chain and critical recent business developments enable high growth

**The Transaction:**

The owners are looking to sell a majority stake to a group that can provide the expertise and capital to take both companies to the next level. The owners are agreeable to negotiating a work contract going forward in order to provide a smooth operational transition.

Financial Summary				
	2016 Est by Seller	2015	2014	2013
Revenue	\$13,000,000	\$12,730,585	\$15,728,802	\$13,871,752
Adjusted EBITDA	\$1,500,000	\$1,483,634	\$2,046,109	\$1,696,230

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
West Coast	Reviewed	yes	30	17810000

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