



Acquisition Opportunity

ARTIFICIAL TURF / SPORTS SURFACING Distribution & Installation



Business Description:

This privately held business has been in operation for two decades. Their resume (soon to reach 1000 projects completed, most by one company in the U.S.) includes local, national, and professional venues. Their customer service approach has cultivated an award-winning list of clients. Services include design, repair & maintenance, consulting, and construction management.

Distribution:

The Company will soon be centralizing their local office, warehouse, and showroom into one location. They are looking to expand operations from the Northeast, Mid-Atlantic, and Southeast to other key geographic locations across the U.S.

Operational Strengths:

The company is on the cutting edge of technology and innovation, and is the exclusive vendor for the industry's leading manufacturer of grass fiber. The company uses certified in-house installers, not subcontractors, thus enabling them to "self-perform" all athletic field replacements and installations. Their reputation, along with close trusted relationships with athletic directors, elite clubs, and municipal communities sets them apart.

The Transaction:

The owner is flexible on the structure of the offer, and would prefer to remain with the company to help take it to the next level.

Financial Summary			
	2017 Est* by Seller	2016	2015
Revenue	\$10MM	\$5.3MM	\$5.2MM
Adjusted EBITDA	\$2.5MM	\$1.7MM	\$1.6MM

**The Company has large future bookings continually increasing.*

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Northeast	Reviewed	Yes	19	1799

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