



Acquisition Opportunity

International Fashion Jewelry Wholesaler

The Company sells women's costume jewelry across a broad price range from middle to high end. They sell several well-known brands and private label jewelry to retailers such as Nordstrom, Hautelook, JC Penny, Net-A-Porter and many more, as well as to buyers in Spain, Mexico, China, the Middle East, and essentially to buyers all over the world.



The Company maintains a beautiful showroom where buyers come to review jewelry on display and place orders. Additional orders are placed through the internet. The Company has eight valued employees.



The inventory value is approximately \$850,000 with a retail value between \$2M and \$3M, and is included in the sale.

In 2016 the owner decided that the business needed fresh blood and a financial injection to promote growth. As he is of retirement age, he has decided to exit the business, but will remain with the new owner for an agreed transition period. There is tremendous room for growth and the business is poised in all areas for growth. The owner has prepared detailed plans for expansion and the business can easily grow to over \$10M if executed properly.

| Financial Summary, \$000s | | | |
|---------------------------|--------------------|-------|-------|
| | 2016 Est by Seller | 2015 | 2014 |
| Revenue | 2,920 | 4,112 | 4,030 |
| Adjusted EBITDA | 690 | 925 | 576 |

| Other Highlights | | | | |
|------------------|------------|-----------------|-------------------|--------------------|
| Location | Financials | Management Team | Years in Business | SIC Classification |
| East Coast | Compiled | Yes | 10 | 5094 |

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