



Acquisition Opportunity

# Robot Manufacturer for Marine and Industrial Coatings Removal



**Business Description:** The Company is the developer of a disruptive, green, technological innovation product that addresses the multi-billion dollar marine and industrial coatings removal market. A proven product, it saves significant time, costs, improves safety, and eliminates environmental waste.

**Distribution:** The MARINE INDUSTRY market consists of ships, barges and other large vessels, both commercial and military, in dry docks at ship repair facilities around the globe. There are over 3,000 shipyards in the world that service the 80,000 + ships in the world fleet. Estimated market size \$2 Billion. The ABOVE GROUND STORAGE TANK market – The American Petroleum Institute (API) estimates that there are over 700,000 tanks owned by petroleum companies in the United States alone. Estimated market size \$4 Billion. The Company is initially targeting the 150,000 storage tanks in the United /states with a surface area of over 20,000 square feet each.

**Operational Strengths:** The Company's technology is patented both in the U.S. and Internationally. It creates a significant barrier to potential competitors. There are six (6) US Patents and two (2) Provisional patents. The Company has been awarded international patent protection in Japan, Singapore and seventeen European countries.

Financial Summary					
	2017 Forecast by Seller	2016 (Annualized)	2016 (9 mo)	2015	2014
Revenue	10,100,000	5,931,000	4,448,000	3,294,000	1,488,000
EBITDA	2,300,000	1,451,000	1,088,000	348,000	(224,000)

Other Highlights				
Location	Financials	Management Team	Years in Business	SIC Classification
USA	Audited	Yes	3	3732

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