



Acquisition Opportunity

Helicopter Tour Company

Business Description: The Company provides helicopter sightseeing tours and visits to hard to reach places in the Western United States. The Company operates 10 helicopters from 5 locations in several states, some with exclusive landing rights. Established more than 25 years ago, it has grown each year and continues growing today.

Customers are provided with a “once-in-a-life-time” adventure, conducted by highly experienced pilots. During the flight customers can observe unobstructed views of various sceneries and landmarks from the sky. At the same time, video cameras are taping the customers’ journey for later purchase, if so desired.



With more and more people traveling, and more foreign visitors coming to the USA wanting to see not just the usual places, helicopter tours are becoming more desirable, and more sought after. The business may be expanded by increasing its presence in markets already served, extending service into new geographies, and acquiring smaller helicopter tour operations.

The Transaction: The owner is seeking an exit plan for his retirement. He is willing to remain for a reasonable transition period and hold equity in the Company post close. There is a competent management team in place.

Financial Summary				
	<u>2016 Est*</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Revenue, \$000s	22,000	21,324	19,192	18,735
Adjusted EBITDA, \$000s	4,500	4,575	4,674	4,637

*Owners estimate

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Western US	Reviewed	Yes	30	4522, 7999

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