United States, Canada & Europe
America's National Network of M&A Business Brokers

**Acquisition Opportunity** 

# **Pediatric Home Health Care Provider**



# **Business Description:**

The Company is a licensed, leading provider of pediatric home health services, delivering both nursing and therapy services. The company focuses on licensed clinical skilled service for the home. The company has staff licensed nurses, therapists, medical social workers and other allied health related providers.

#### **Distribution:**

The Company's target markets include: Pediatric Hourly Licensed Skilled Nursing, Pediatric Speech/ Esophageal Therapy, Pediatric Physical Therapy and Medical Social Work.

### **Operational Strengths:**

The Company has over 15 years of operational experience and expertise in the changing health care industry; (2) It has over 300 Licensed clinicians including PhDs, RN's, LVN's, Masters of speech language pathology, physical therapist, occupational therapist and licensed medical social workers which enable the company to admit acute care patients (higher revenue per patient) (3) The Finance / Accounting / Billing team's medial collections expertise with a 98 % collection rate; (4) The IT team's technical expertise in creating and integrating live, HIPPA compliant, electronic point of care systems on wireless hand held devices to record medical record information while in the patient's home in real time.

## **The Transaction:**

The owner seeks to recapitalize its current obligations and create a source of funding for its merger and growth activities. The owner would also be interested in entertaining equity partners that have the same commitment to its long term vision of growth.

Financial Summary							
	2016 Est by Seller	<u>2015</u>	<u>2014</u>	<u>2013</u>			
Revenue	20.7MM	20.8MM	20.6MM	20.5MM			
Adjusted EBITDA	1.7MM	1.11MM	808K	970K			

Other Highlights						
Location	Financials	Management Years in Team in Place Business		SIC Classification		
South Central	Yes	Yes	16	8082		

Direct All Inquiries to: Gottesman Company Refer to: S-1829 AJR

Tel: 212-330-8010 Fax: 646-434-4557 E-mail: office@gottesman-company.com

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Gottesman Company – 200 East 71<sup>st</sup> Street – New York, NY 10021

www.Gottesman-Company.com