



Acquisition Opportunity

# Video Equipment Sales, Rentals and Production Service



**Business Description:**

Company is a leading dealer that offers video equipment; this includes Sales, Rentals, and Production Services. Their core business is: 1) selling broadcast, film, and Audio/Visual equipment, 2) Expertise in setting up systems design, integration and production, 3) Equipment Rental. They are an authorized dealer for professional video & audio equipment manufacturers.

**Distribution:**

The company is located in a high growth desired location; the company's key customers include Production Companies, Brokers, Churches, Independent Producers, Education, Military, Sports, and Rental Companies.

**Operational Strengths:**

The company and management team is the best in the industry and has a reputation for strong technical knowledge base; they pride themselves on being experts on the latest video technology.

**The Transaction:**

The owners are serious sellers, considering an equity event and plan to exit the business in a 2 year timeframe. They are interested in speaking with potential buyers that understand this industry and as well as buyers that will put a premium on a financially healthy company.

Financial Summary				
	2016 Est by Seller	2015	2014	2013
Revenue	11.5MM	11.3MM	12.8MM	11.0MM
Adjusted EBITDA	1.5MM	1.0MM	1.9MM	1.1MM

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
SW USA	Yes	Yes	20	7812

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