



Acquisition Opportunity

HVAC Distributor & Duct/Vent Mfg w/ Premium Installation Contracts



Business Description: Furnace, AC , Zoning Systems, Programmable Thermostats, Indoor Air Quality Systems. Custom ductwork & Fabrication Installation, Maintenance, Warranty

Distribution:

The Direct HVAC Distributor in the area. Organization is the number One Invitee project bidder for residential/ Commercial (Non-industrial) and the premium largest residential home builders in the entire Area. Highest quality control of any HVAC operation in the area " Remote control" style operation. Owner states onetime cost of 19% of revenue would easily double EBITDA and start the expansion of the company. Seller is separately selling very large database of Warranty and Service customer installs..

Operational Strengths:

- Blue Chip Client Base
- High Profit Margins for industry
- Valuable Fortune 500 Distributorships
- Excellent key Management team in place
- Very high recurring Growth Potential

The Transaction:

100% sale based on revenue or other mutually beneficial transaction structure

Financial Information:

Financial Summary				
	2015 Est by Seller	2014	2013	2012
Revenue	3,800,000	3,300,000	3,002,130	2,289,934
Adjusted EBITDA	\$915,000	\$812,000	516,128	503,102

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	Naics Classification
Midwest	Compiled	yes	35	2382-20

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