



Acquisition Opportunity

BAKERY CAFÉ CHAIN

Business Description:

This high quality Bakery Cafe Shop Chain of seven stores located in a major city is the third largest behind Starbucks and Dunkin Doughnuts. The company sells coffee, teas, hot chocolate, soups, muffins, croissants, cupcakes, scones, and sandwiches made fresh daily by their in-house bakery and distributed on a timely basis to their stores.



Distribution:

They have thousands of loyal customers as well as new ones on a daily basis. They have over 25,000 customers walk into their stores each week.

Operational Strengths:

- * Dedicated and loyal customer base
- * Company has franchise possibilities
- * All products are made fresh daily at its own kitchen
- * They have their own exclusive coffee blend loved by their customers
- * Growth possibilities by expanding stores to nearby and other areas
- * Freshly made products can be sold to other restaurants and hotels

The Transaction: Sellers will remain on as negotiated.

Financial Summary					
	*2015	2014	2013	2012	2011
Revenue	3,600,000	3,589,639	4,572,905	4,089,481	3,422,005
Adjusted EBITDA	280,000	279,370	485,940	621,396	596,915

*seller's estimate

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
East Coast	Audited	Yes	18	5812

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