



**PRIME RETAIL WIRELESS TELECOMMUNICATIONS COMPANY  
50,000 MONTHLY CLIENTS, 34 LOCATIONS**



**Business Description:**

Well established, profitable, eleven year-old wireless telecommunications retailer representing one of big three U.S. wireless service providers.

**Distribution:**

35 leased retail locations in the western United States; only major retailer of this brand in entire region. As currently constructed, firm generates 100% of its monthly, recurring revenues from 50,000 retail clients. Firm has an established shell in which a side business is in place and ready to compete in the business-to-business telecommunications market segment.

**Operational Strengths:**

Owner has no significant day-to-day responsibilities, so firm operates almost on autopilot with current management, which will likely stay in place. This opportunity presents a perfect situation for a financial or absentee buyer.

**The Transaction:**

Majority owner seeks financial buyer only. He must sign off on interested parties before release of CA. According to owner, if an acquirer has ready access to cash or credit, retail locations under company umbrella can quickly increase. Management team consisting of President of Operations and President of Sales will remain in place and retain the balance of total equity.

**Financial Information:**

<b>Financial Summary</b>			
	<u>2015</u>	<u>2014</u>	<u>2013</u>
Revenue	\$15.4 million	\$16.7 million	\$17.9 million
Adjusted EBITDA	\$2.75 million	\$3.0 million	\$1.1 million

<b>Other Highlights</b>				
<b>Location</b>	<b>Financials</b>	<b>Management Team in Place</b>	<b>Years in Business</b>	<b>SIC Classification</b>
West	reviewed	yes	12	4813

**Direct All Inquiries to  
Gottesman Company  
Refer to S-1795 MEZ**

**Tel: 212-330-8010 Fax: 646-434-4557  
E-mail: [office@gottesman-company.com](mailto:office@gottesman-company.com)**

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**Gottesman Company – 200 East 71<sup>st</sup> Street – New York, NY 10021**

**[www.Gottesman-Company.com](http://www.Gottesman-Company.com)**

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