



Tile Distribution and Retail Company



BACKGROUND

The platform Company manufactures tile and distributes the tile to over 30 states and countries. The distribution company was started in 2009 and has been growing at an average of 25% per year through 2013. The company distributes ceramic and porcelain tiles, kitchen and bath tiles, and has just added a remodeling division.

MANAGEMENT

The existing management for the distribution and retail company would both like to stay with the company. The existing management runs the company, as the seller is absentee.

STRATEGIC PLAN

The platform Company is seeking to sell the distribution and retail part of the business which is located in the Mid Atlantic area with 6 distribution centers throughout the US. The financials are for the distribution company and retail store.

FINANCIAL

	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>
Revenue	\$10.8M	\$11.2M	\$11M	\$10M
Adjusted EBITDA	\$859K	\$1.1M	\$693K	\$1.23M

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
Mid Atlantic	Unaudited	Yes	3	3253

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