



Acquisition Opportunity
Logistics and Transportation



Business Description:

This national over the road transportation logistics and asset based LTL & FTL freight carrier, a 3PL (third-party logistics), is a provider of outsourced logistics services. Logistic services encompass anything that involves management of the way resources are moved to the areas where they are required. The Company also has several different trucks supporting its businesses including LTL, FTL, refrigerated freight, flatbed and dry van freight. While the logistics business and the asset based business have been operating separately they are being sold together.

Operational Strengths:

The company's growth has stayed ahead of the lagging regional economy in which it resides. The business has developed a great reputation and has many trusted relationships with an assortment of high quality customers. Also, the company has been able to grow despite its limited investment in advertising. This position lends itself to serious growth opportunities through upgrades in its websites, adding agent programs etc.

The Transaction:

The owner is a veteran in the transportation / logistics industry. He desires a change of pace and has two other businesses that he would like to spend more time managing. He is open to working with a buyer to ensure a smooth transition post-closing.

Financial Information:

Financial Summary (in 000s)				
	2016 Est'd by Seller	2015	2014	2013
Revenue	9,000	8,466	7,921	5041
Adjusted EBITDA	1,200	1,151	705	347

Other Highlights				
Location	Financials	Management Team in Place	Years in Business	SIC Classification
South	Reviewed	Yes	5	3715, 4213

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