Acquisition Opportunity

Low Code Development Software Provider



<u>Business Description:</u> The Company is a Low Code application developer. They have developed a sophisticated product platform that can be delivered on premise or as an application platform-as-a-service. Their product delivers a flexible enterprise application faster and at a substantially lower cost than traditional package software or custom developmental solutions. Their product is suitable for large (ERP) and smaller applications with easy use and very little programming necessary.

<u>Distribution:</u> They sell to businesses that have aging software systems in need of upgrading as well as customers initiating new systems in many different industry verticals.

<u>Operational Strengths:</u> The Company has developed what may be one of the most sophisticated products in the industry. It will save time and substantially reduce cost for their customers. They know their product and they know their competition. They are confident their product has the potential for some very exciting growth. They have an extremely knowledgeable engineering and developmental team.

<u>The Transaction:</u> The Company needs help in sales and marketing. The owners are looking to partner with an entity that can provide assistance in those areas. They are looking to stay and to take advantage of the growth they are confident can be achieved.

Financial Summary						
	2016 Est by Seller	<u>2015</u>	<u>2014</u>			
Revenue	\$7.5M	\$6.2M	\$4.8M			
Adjusted EBITDA	\$1.9M	\$1.5M	\$728K			

Other Highlights					
Location	Financials	Management Team in Place	Years in Business	SIC Classification	
Europe	Reviewed	Yes	14	50459903	

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