



GOTTESMAN COMPANY

United States, Canada & Europe

America's National Network of M&A Business Brokers

Established 1985

FREE SUPPORT SERVICES and other Benefits for GottCo M&A Business Brokers

Dear Potential Colleague,

Many *Free Services and Other Benefits* are available to GottCo Brokers to support their M&A efforts in the midmarket arena (companies with annual revenue of \$5 Million to \$500 Million). See attached list of these free services and benefits furnished by Gottesman Company its Brokers, who are members of the GottCo network.

We have major plans on deck to accelerate our progress. Please review the attached list of *Free Services and Benefits* and consider the advantages of being a member of the Gottesman Network of Independent M&A Business Brokers. Your comments are welcome.

Sincerely yours,

Gene Gottesman
Chairman/President

"A Nationwide Firm with a Local Presence"

BETTER BUSINESS BUREAU IBBA/M&A SOURCE ASSOCIATION FOR CORPORATE GROWTH

Administration: 200 East 71st Street, New York, NY 10021 (212) 330-8010 Fax (646) 434-4557
www.Gottesman-Company.com E-mail: office@gottesman-company.com

Introduction



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FREE SUPPORT SERVICES & Other Benefits For Network Members

- Membership in GottCo Network of Independent Contractors
- BDI Appointments for Special Projects
- Gottesman Buyer Matrix - 5,000 companies National Coverage. Excel spread sheet Sortable by SIC, Description, Location, Size, Equity Group Portfolios etc.
- "Lead-In Buyer" Assistance
- Dedicated Searches Including mailing
- GottCo VideoIntro ServiceSM (via GottCo corporate membership)
- Access to Pitchbook and other Buyer Sources "PEG" information (via Research Department)
- Advertising your Sellers and Buyers Via GottCo Reports to Buyers and OBs; Media insertions; GottCo & Various M&A Websites
- GottCo Public Website - Your GottCo and OB Listings
- Members-Only Website Access to Gottesman Buyer Matrix; Seller list with Status; Tutorial Articles; Seller BDI Leads
- Ongoing Reviews and Tutorials
- FindersClub – to build your own personal Lead network
- M&A "Best Practices" Manual (included in Registration Documents)
- Buyer & Seller Research
- Buyer & Seller Leads (Call-Ins)
- ESP Leads
- Your Personal GottCo Email Address
- Business Cards
- Promotional Material
- Legal Support for Collection and other Problems
- National and Regional Teleconferences
- Editorial Support for Profiles and Executive Summaries
- Pre-approved Travel Expenses (Refunded on Closing)
- QwikSearches to find Buyers to match your Sellers (e-mails also sent to Buyer prospects)
- Agreement Forms (Buyers, Sellers, OBs)
- GottCo is Rated "A+" by the Better Business Bureau
- 1200 plus Registered Cooperating Intermediary firms (Domestic & International)
- No Overnight travel requirements
- Access to Management
- 140 Seller Listings
- 100 + Colleagues USA nationwide and Canada with whom to Network and Interact
- Duality-Fee Opportunities (Buy-Side and Sell Side Commissions)
- Major Commission Opportunities
- M&A Seller Prospects (from \$3 Million to \$500 Million in sales)
- Independent Contractor Status (1099)
- Protected Accounts – Both Sellers and Buyers
- Corporate Awareness Program Gottesman Seller Report sent to Seller Prospects
- 1000 Registered Buyers (who own 5000 companies) Equity Groups and Industry Buyers
- 30 year History – Established 1985
- Regional Managers for Administrative Assistance
- Office Personnel for Administrative and Research support
- One Week M&A "Best Practices" Seminar (Registration fee required for seminar materials)
- Others as Needed

RL 12/7/15

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